

Ceiling Solutions Gives The New York Daily News Something to Write About

The New York Daily News is one of the largest, and busiest, newspapers in the country. Its staff works nearly around the clock to write and produce the more than 700,000 copies of the paper sold daily. Given the rapid pace of business at the newspaper and the hands-on involvement of its management, it's surprising they had time to notice the need for an office renovation.

Notice was taken recently and Ed Fay, Vice President of Editorial Administration for newspaper, initiated a major renovation for the office spaces of the writers and editors there. The objective was to improve the working environment for an office that has its' staff coming and going 24 hours a day.

The renovation would include painting the walls, replacing the carpeting and repairing or replacing fixtures and lighting. When it came time to getting a price for replacing

to spend our entire renovation budget on replacing ceiling tiles."

Fay knew he would have to explore more options. "My primary objective was to have a clean, bright ceiling that would to enhance the rest of our renovation," said Fay. With that in mind he investigated the idea of painting the ceiling tiles. That proved unacceptable when he learned that paint provided a heavy coating that would fill in many of the small holes in a tile thereby eliminating the tile's acoustic value.

It was at this point that Fay contacted Ceiling Solutions. Ceiling Solutions is a 14 year-old company that has resurfaced the ceiling tiles of numerous businesses in the New York tri-state area. They would apply a non-toxic coating that would cover the tiles, grids and diffusers, but unlike paint, the coating won't stick the tiles to the grids or change their acoustic value. Ceiling Solutions' application, which is sprayed on the ceiling, won't fade, yellow or destroy the fire rating for the space.

Fay learned that the Ceiling Solutions could apply its bright white coating at a cost that was far less then the cost of ceiling replace-



ment. That was good news, but what really impressed him was that Ceiling Solutions assured him it would provide its services with no interruption to his employees. This was so small feat given that the newspaper's staff has erratic business hours and the sport writers are often there until the wee hours.

"To begin with, we work long hours that extend well into the night," said Fay, "and Ceiling Solutions was willing to work off-hours to accommodate our schedule. When they arrived on the first night they began room prep, and that is a truly incredible process to watch. They draped the plastic sheeting over every square inch of the space, taped off every edge and corner so meticulously that not a drop of coating touched a wall, floor or a desk."

"I can honestly say that Ceiling Solutions' team was incredibly efficient and some of the best guys I've ever worked with. They were neat, clean and hardworking," said Fay concluding, "Ceiling Solutions provided a great service, they were professional and our office looks terrific. I would recommend them to anybody."

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the more than 50,000 square feet of ceiling tiles, Fay was shocked when he received the quote. "The quote we received to replace all the tiles was astronomical and we weren't about